



# Your company demands a lot from you. You need the same from your infrastructure.

Maximize flexibility, manage risk, and accelerate growth with our Dynamic Infrastructure Solutions.

Every year, your company expects more from information technology. Not only are you challenged with reducing costs and improving efficiency, you need an infrastructure that allows your business to be flexible and agile to meet those demands. Dynamic solutions from Essectec include virtualization, optimization, energy stewardship and flexible sourcing to help you contain operational costs and complexity so you can achieve breakthrough productivity. With data constantly changing and growing, we'll enable a smarter infrastructure to manage today's ever changing demands as well as security, resiliency and compliance challenges, while preparing you to handle any risks that may come tomorrow.

Whether you need to simply ensure performance of your systems, or if you are challenged to breakdown technology silos and reduce IT sprawl with a converged infrastructure, our tailored solutions will align your IT assets to support your overall business goals. We give you reliable options to simplify your infrastructure and help you improve:

- > IT asset utilization
- > Availability and resiliency
- > Response time
- > Agility and scalability
- > Delivery options, including combinations: owned, remote and cloud solutions

Using proven best practices, many of our solutions start with an IBM enterprise-tested solution and integrate technologies from other leading vendors to create a solution that fits your unique needs and budget, regardless of company size. Our solutions are tested in some of the most demanding environments so our team can effectively design and implement the best dynamic infrastructure solution for your business environment.

**exceed**

## OUR PROVEN PROCESS STARTS WITH YOU.

We start by listening. This is the first step in our proven approach that we call EXCEED. It's all about **C**ollaborating with you to **E**valuate your business and technology needs; **E**ngineering and effectively implementing a solution to help **D**rive your company to success. It's all about EXCEEDING your expectations.

# Solutions that simplify information technology. **And enhance your business.**



Server and storage consolidation solutions improve efficiency and minimize maintenance costs—so you can do more with less.

## Virtualization

- > Reduce capital outlays using fewer physical servers
- > Shrink server energy consumption and reclaim floor space
- > Simplify maintenance and management tasks
- > Improve reliability and availability

## Provisioning

- > Elevate operational flexibility
- > Allocate and right size resources to demand
- > Optimize storage utilization and improve performance

## Storage

- > Manage growth
- > Improve compliance and ensure data security
- > Enable business continuity and establish efficient backup and recovery

Combining servers, storage, networking, and management into a unified platform reduces your footprint, complexity and cost, and helps you simplify and speed deployment.

- > Simplify the way you manage your information technology with expert integrated systems. IBM PureSystems solutions give you a single point of management and incorporate business intelligence so you can better understand usage trends and optimization through analytics. This approach helps to automate and transform your IT environment, reducing costs and saving time and resources, so you can put more focus on innovating your products and services.

## FUTURE-PROOF YOUR INFRASTRUCTURE. TODAY.

The world isn't slowing down. Neither is your business. Working with Essextec will help ensure that you're prepared to keep up. Our integrated, end-to-end solutions will give you confidence that your infrastructure is flexible, secure and seamless. We'll also optimize your cloud delivery solutions, ensuring you have the consolidated footprint you need, reducing costs and response time while expanding productivity and mobility.

Visit [essextec.com](http://essextec.com), email us at [exceed@essextec.com](mailto:exceed@essextec.com) or call us at 1-888-519-1518 to learn more or schedule a consultation.

### TEST THE POWER OF INNOVATION.

Before you fully adopt a solution into your environment, you need to know how it performs. We're committed to finding verified solutions for your business. That's why we invested in an on-site **Innovation Center**. This lets you see your solutions in action, testing, improving and validating them so you have confidence in your decision before you implement.

**Just call 1-888-519-1518 for an appointment.**

Essextec is an information technology and business solutions provider, headquartered in Rochelle Park, NJ, with offices throughout the Northeast U.S. We're an employee owned company, focused on attracting and retaining talented employees who take pride in making sure our clients and our company succeeds. We do this by collaborating with you to maximize your budget and achieve business goals. Clients appreciate our ability to provide end-to-end technology solutions that positively affect their business and keep them agile. We offer flexible, scalable delivery options to give you exactly what you need. On-site. Remote. Cloud. Effective.



**essextec**  
GETTING IT DONE TOGETHER

**Dynamic Infrastructure | Data Management/Analytics | Business Risk Services**

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