



Highlights

- Provides a packaged solution of predefined managed hosting services that is designed to be cost efficient and easy to implement
 - Enforces strict security and certification standards to help better manage compliance with regulatory requirements
 - Delivers fully managed services, including around-the-clock skilled support, via an IBM Business Partner
-

Private Cloud Delivery Partner Services from IBM

Drive growth with a cloud services model designed to fit your needs

Midmarket organizations looking to adopt cloud want cost-efficient and easy-to-implement solutions that will allow them to focus on their core business. However, your organization has few alternatives to adopting an “all-or-nothing” cloud strategy, which may provide the benefits of flexibility and customization, but can also increase customer risk. Furthermore, you need to consider your regulatory compliance needs before you invest in a cloud solution. A public cloud may have limited security capabilities, while an in-house data center might require additional resources that you may not be able to spare. Prepackaged, managed hosting services that can provide the best of both may be what you need.

IBM Private Cloud Delivery Partner Services (PCDPS) is a comprehensive, bundled set of hosting services—including fully managed services combined with partially managed servers, cloud services, private cloud services, dedicated equipment infrastructure services for customer-owned and managed devices, data replication and two-site solutions for disaster recovery. Our services are delivered by select IBM Business Partners using state-of-the-art data centers with higher power and cooling densities and leading-edge data center security and biometrics features. In addition, our offerings are based on innovative technologies and tested IBM processes that can help you embrace the future of cloud.

Providing a cost-efficient, packaged solution of predefined hosting services

We provide a bundled—yet comprehensive—set of infrastructure services that can help address your business needs, whether you are looking for an alternative to a public cloud, considering exiting your own data center, or just need to upgrade your technology investments. Our predefined, prepriced, and standardized services can help you eliminate data center management dependency while facilitating reduced operational costs.



Our services are based on architecture and world-class processes designed and governed by IBM, and they cover a wide range of various IBM and original equipment manufacturer (OEM) platforms, including IBM® AIX® and System i®.

Helping customers meet their compliance and regulatory needs

PCDPS is delivered through reliable, modern data centers that enforce strict security standards. All IBM approved partner data centers are audited regularly by a recognized third-party auditor to help ensure that they meet SASE16, PCI and HIPAA requirements. In addition, we can perform the necessary compliance tasks and services, including health checking, user validation, password controls and audit participation, to help you focus on critical business tasks. We also provide disaster recovery capabilities, such as data replication, across all platforms.

Delivering managed cloud hosting services via an IBM Business Partner

Our cloud hosting services are delivered by select IBM Business Partners who provide infrastructure up to and including the operating system layer. The overall contract management, including service-level agreements (SLAs) during the life of the contract, is provided by IBM through a project executive who is also responsible for new services, changes in services, customer satisfaction and problem resolution. With IBM and the delivery partners helping to manage your cloud infrastructure, you can free up resources to focus on and drive core business benefits. You can also gain time to further develop your cloud strategy and business model.

Why IBM?

IBM can provide a full spectrum of industry-competitive hosting services—ranging from fully managed services combined with partially managed servers to cloud services and dedicated equipment infrastructure services. We offer industry-leading SLAs—at the data center environment level—and leverage a tested architecture and world-class processes designed and governed by IBM. With our “green” hosting approach through end-to-end infrastructure virtualization and successful partnerships with select IBM Business Partners, we can help clients embrace the future of cloud with confidence.

To learn more about IBM Private Cloud Delivery Partner Services, please contact your IBM representative or IBM Business Partner, or visit the following website:

ibm.com/privateclouddeliverypartnerservices



© Copyright IBM Corporation 2014

IBM Corporation
Route 100
Somers, NY 10589

Produced in the United States of America
September 2014

IBM, the IBM logo, ibm.com, AIX, System i, and System z are trademarks of International Business Machines Corp., registered in many jurisdictions worldwide. Other product and service names might be trademarks of IBM or other companies. A current list of IBM trademarks is available on the web at “Copyright and trademark information” at www.ibm.com/legal/copytrade.shtml.

This document is current as of the initial date of publication and may be changed by IBM at any time. Not all offerings are available in every country in which IBM operates.

The performance data discussed herein is presented as derived under specific operating conditions. Actual results may vary. It is the user’s responsibility to evaluate and verify the operation of any other products or programs with IBM products and programs.

THE INFORMATION IN THIS DOCUMENT IS PROVIDED “AS IS” WITHOUT ANY WARRANTY, EXPRESS OR IMPLIED, INCLUDING WITHOUT ANY WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND ANY WARRANTY OR CONDITION OF NON-INFRINGEMENT. IBM products are warranted according to the terms and conditions of the agreements under which they are provided.

The client is responsible for ensuring compliance with laws and regulations applicable to it. IBM does not provide legal advice or represent or warrant that its services or products will ensure that the client is in compliance with any law or regulation.



Please Recycle
