



Essex Technology Group, Inc. is now part of the Converge Technology Solutions Family of Companies

Essex is pleased to now be a part of the Converge Technology Solutions family of companies. As a Converge company, Essex is committed to helping clients solve their business challenges by applying innovative cloud, cognitive and cybersecurity technologies. We will continue to enable our clients to stay on the cutting edge through digital transformation with a focus on building secure cognitive applications in hybrid cloud environments. Converge will work together with the Essex management team to expand our existing solution offerings, enabling us to provide a broader portfolio. Our goal remains working with our valued clients to develop solutions focused on the business outcomes they seek.

For close to 25 years we have designed, developed, and executed unique and complex solutions across industries to create stability and longevity in our clients' environments. During those years, we have had the pleasure of establishing a reputation as a leader in building custom solutions and developing long-lasting personal relationships with our client base. We will maintain our growth in order to deliver value to the market with a greatly expanded portfolio and leading edge technologies to address diverse needs. We are looking forward to working with Converge and its family of companies to help create an organization that can better serve our clients across North America. We are confident that this new business venture will be beneficial to all stakeholders.

In a world of accelerating technological change, clients need reliable, flexible, and innovative technology solutions more than ever. Converge and Essex will continue to provide solutions that deliver on this mission.

At a Glance

- > **Essex is now a Converge Technology Solutions company**
 - Relationships with our clients will remain unchanged
 - Business remains as usual with a broadened platform of solutions to meet clients' needs
- > **Converge is acquiring and combining regionally focused North American IT solution providers**
- > **Essex will continue to focus its core business on the Northeast and Mid-Atlantic regions**
- > **As part of Converge, our portfolio of products, services, and solutions is broadened**
 - We emerge as a top tier partner with vendors such as Amazon, Cisco, Google Cloud, IBM, and Microsoft and also expand our Managed Services offerings
- > **Additional companies, offices, and relationships**
 - Corus360 (Atlanta and Denver), Northern Micro (Canada), Becker-Carroll (Canada), KeyInfo (Los Angeles), BlueChipTek (Silicon Valley/Bay Area)
 - These companies bring strengths in Cloud Managed Services with deep vendor relationships
 - Significant relationships include: Akamai, Amazon (AWS), Arista, Check Point, Cisco, Citrix, Cohesity, Commvault, DellEMC, FireEye, Fortinet, Google Cloud Platform, IBM, Juniper, Microsoft, NetApp, Nutanix, PaloAlto Networks, Panasas, Pure Storage, Red Hat, Rubrik, Supermicro, Syncsort, VMware, Veeam, Vyatta
- > **Ongoing investments in Cloud, Cognitive/AI, and Cybersecurity to expand our current strengths**

**Questions? Please contact your Essex Client Executive, call: 888-519-1518,
or send an email to: exceed@essextec.com.**